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April 25, 2025  
221087

The Corporation of the City of Sault Ste. Marie  
99 Foster Drive  
Sault Ste. Marie, ON P6A 5N1

**Attn: City of Sault Ste. Marie Mayor and Members of Council  
c/o Maggie McAuley, P.Eng. Municipal Services and Design Engineer**

**Re: Contract 2025-4E – Fourth Line Culvert Replacement  
Tender Report**

Mayor and Members of Council:

Provided herein is our Tender Evaluation Report with recommendations pertaining to the tenders received for Capital Project 2025-4E, Fourth Line Culvert Replacement.

### Project Description

The general scope of work for which the Contractor shall be responsible includes the excavation and removal of the existing failed culvert, installation and backfill of a new concrete culvert, slope protection, guide railing replacement and road restoration.

### Tendering of the Works

The call for tenders was advertised with the Sault Ste. Marie Construction Association, the City of Sault Ste. Marie website and the Bids and Tenders website. Copies of the Contract Documents were available through the Bids and Tenders website.

One (1) Addendum was issued during the tender period. Tenders closed on April 24, 2025, at 3:00 pm and were opened by representatives of The City of Sault Ste. Marie at approximately 3:15 pm on the same day. Results were posted on the City website and Bidding Website on the same day.

## Tender Prices

Three (3) tenders were received for the works. The tender prices excluding HST, as read at the tender opening, were as follows:

Contractor	Total Tender Price	Total Tender Price	Rank
	Excluding HST	Including HST	
Trimount Construction Inc.	\$1,299,010.93	\$1,467,882.35	1
Sheppard Custom Building	\$1,380,993.20	\$1,560,522.32	2
Pioneer Construction Inc.	\$1,464,404.25	\$1,654,776.80	3

The tenders were checked for arithmetic accuracy, and no errors were found.

All the tenders were submitted with the appropriate Tender Security in the amount of 10% of the respective tenders, Agreements to Bond and other required documentation. The Tender Securities were retained by the City for safekeeping. The submitted tenders all included a Contingency Allowance in the amount of \$50,000.00.

## Tender Evaluation

### Pricing Evaluation

TULLOCH completed a pretender budget estimate immediately prior to issuing the call for tenders of \$1,258,075.00 excluding HST (\$1,421,624.75 including HST).

The submitted low bid was \$40,935.93 (excluding HST) higher than our estimate, and in the opinion of TULLOCH, the submitted low price is reasonable.

### Completion Dates

The contract documents require that all work be completed by September 30<sup>th</sup>, 2025.

### TULLOCH's Experience with the Low Bidder

TULLOCH Engineering is very familiar with Trimount Construction Group Inc. and has worked with them on numerous projects. Their submitted past experience meets our expectations and we are of the opinion Trimount Construction Group Inc. has the experience, manpower and equipment necessary to successfully complete the project.

### Tender Validity

The tender contract documents stipulated that the tenders be held open for acceptance for a period of 60 days following the closing date.

### Recommendation

TULLOCH recommends that the Corporation of the City of Sault Ste. Marie award the tender to Trimount Construction Group Inc. for a Total Tender Price of \$1,299,010.93 excluding HST (\$1,467,882.35 including HST).

### Tender Security


We recommend that the tender security of Trimount Construction Group Inc. and Shepherd Custom Building, the two low bidders, be retained until such time as a contract has been executed between The City of Sault Ste. Marie and Trimount Construction Group Inc.

### Conclusion

Enclosed with this report, please find a completed Agreement for your use at Council. Contract documents for execution are being finalized and will be forwarded to Trimount Construction Group Inc. once the official award of contract has been determined.

The above is respectfully submitted. If you have any questions, please do not hesitate to contact the undersigned.

Yours truly,



Christopher Valela, PhD, P.Eng.  
Project Manager,  
**TULLOCH**

CV/db

Encls.