



The Corporation of the
City of Sault Ste. Marie

COUNCIL REPORT

April 7, 2025

TO: Mayor Matthew Shoemaker and Members of City Council
AUTHOR: Karen Marlow, Manager of Purchasing
DEPARTMENT: Corporate Services
RE: Tender – Ready Mix Concrete

Purpose

The purpose of this report is to obtain Council approval for the supply of Ready Mix Concrete as required by Public Works and Engineering Services for the 2025 construction season.

Background

The tender was publicly advertised and notification provided to all firms on the bidders list. Opening of the tender took place after closing on March 19, 2025 within the e-bidding system.

Analysis

The tenders received have been thoroughly evaluated and reviewed by a committee comprised of staff from Public Works. It is determined two bidders are non-compliant in providing the specified supply requirements, noting the first having an inactive-expired business registration and the second not being an established ready-mix supplier by way of normal trade or an established commercial plant, the latter of which has since withdrawn its bid. The compliant submissions and low-tendered pricing meeting specifications have been indicated in the attached summary.

Financial Implications

A maximum limit of \$296,460 has been established for the purchase of Ready Mix Concrete under this tender. Funding for the purchase of material as required will be drawn from various Public Works street maintenance accounts as set out in the 2025 budget.

Strategic Plan / Policy Impact / Climate Impact

This is an operational matter not articulated in the Corporate Strategic Plan.

Recommendation

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated April 7, 2025 concerning the supply of Ready Mix Concrete for the 2025 construction season

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commencing May 1, 2025 as required by Public Works be received and the supply be awarded to Fisher Wavy Inc. at the tendered pricing, HST extra.

Respectfully submitted,

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