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City of Sault Ste. Marie
99 Foster Drive
Sault Ste. Marie, ON P6A 5X6

February 13, 2025

Our Reference
60718973

Subject: East End Wastewater Treatment Plant UV Upgrades
Contract No. 2024-9E
Tender Report

1.0 Tender Summary

The City of Sault Ste Marie (City) has retained AECOM Canada ULC (AECOM) to provide engineering services for the East End WWTP UV Upgrades project. A complete set of Contract Drawings and Specifications were prepared for the project by AECOM for the purposes of tendering to prospective bidders. A tender advertisement was published at 10:45am on November 13, 2024, on the City's bids and tenders website to notify prospective bidders of the availability of tender documents.

During the tender period, three (3) Addenda were issued by AECOM to address the questions received. These addenda were distributed electronically to all plan takers via bids and tenders and included a one (1) week extension to the original closing date.

Four (4) tender submissions were received electronically by the City prior to the closing time of 3:00 pm on December 18th, 2024. Tenders were reviewed upon opening by the City's purchasing department for compliance with the mandatory tender requirements. All tenders opened met the mandatory requirements which included completion of a mandatory site visit, provision of tender deposit and agreement to bond, a completed form of tender and submission forms, and acknowledgement of all addenda.

The following table summarizes the Tender Prices submitted, listed from lowest to highest, which includes construction contingency and allowances:

BIDDER NAME	TENDER PRICE (Excluding HST)
S&T Electrical Contractors Limited	\$5,967,538.05
North America Construction Ltd.	\$6,257,165.00
Industra Contractors	\$6,348,902.67
RF Contracting Ltd.	\$6,390,000.00

2.0 Pre-Tender Cost Estimate

A Class 'A' pre-tender construction cost estimate was prepared by AECOM for this project, intended to be used for bid comparison purposes. This estimate was completed on October 04, 2024, based on the tender drawings and specifications.

The construction costs were estimated to be **\$6.05M** with an accuracy of -5%/+10% and an allowance for 10% adjustment for construction in Northern Ontario, providing an expected range of tender prices from **\$6.32M – \$7.15M**. All tender submissions were under the anticipated estimate or within the lower range.

3.0 Review of Tenders Received

All tender submissions were provided by the City to AECOM for review. In addition, a detailed post-tender breakdown was also submitted by the two lowest bidders in accordance with the tender document requirements.

The findings from AECOM's review of the submission of the lowest bidder, S&T Electrical Contractors Ltd., are summarized below:

1. The tender package appears complete meeting all the mandatory requirements at time of bid submission, including a Bid Bond in the amount of 10% of the Tender Amount, Agreement to Bond for a 100% performance bond and 50% labour and materials bond, and a properly signed and sealed Form of Tender with Addendum Acknowledgements, Submission Forms, and the Schedule of Items and Prices.
2. The Schedule of Items and Prices and the Post-Tender Breakdown appear complete and balanced with no mathematical errors or apparent irregularities. Items which appeared to be unbalanced were clarified with the bidder and the responses are satisfactory.
3. S&T Electrical Contractors Ltd. is a well-known locally based Contractor who has completed numerous public and private sector contracts in the past within the City of Sault Ste. Marie.

4.0 Conclusion

In summary, based on our detailed review of the tenders submitted, we recommend the following assuming the City wants to proceed with award:

1. The required by-law should be drafted and passed by Council to facilitate execution of the attached Form of Agreement.
2. AECOM should be authorized to issue an award letter to the successful Bidder which will include requirements for the Bidder to submit the required contract documentation (ie: bonds, insurance, etc.) and prepare the related contracts for execution.

Please contact the undersigned should you wish to discuss any aspect of this tender report. Furthermore, we would be pleased to meet with you to discuss next steps.

Yours sincerely,



John Griffiths, P. Eng.
Project Engineer

Encl.

Form of Agreement