KRESIN Engineering Corporation

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2000 - 2025 25 years

May 20, 2025
Ref. No. 2468.15

City of Sault Ste. Marie
Civic Centre
99 Foster Drive
Sault Ste. Marie, ON P6A 5N1

Attention: **Maggie McAuley, P. Eng.**
Municipal Services and Design Engineer

Re: **City Contract No. 2025-3E**
Sackville Road Extension – Phase 1 Early Works

Dear Ms. McAuley:

We have reviewed the tenders received by the City for the above-noted Contract and present herein our Tender Report and Recommendations.

Introduction

The work generally consists of supplying all materials, labour and equipment necessary to install three culverts for the Sackville Road extension between Mary Avenue and Third Line East. The work includes the installation of a 44-meter long 825mm diameter circular concrete culvert, a 39-meter long 1800mm diameter circular concrete culvert, and a 64-meter long 2400mm diameter circular concrete culvert, as well as pre-consolidation wickdrains, placement of surcharge load material; and other related work.

The contract was tendered by the City's Purchasing Department, with tender documents being made available to contractors commencing Thursday April 24th, 2025. During the tender period, there were a total of fourteen (14) plantakers including contractors, material suppliers and others. A copy of the tender notice was also provided to the Sault Ste. Marie Construction Association to inform interested members.

During the tender period, various inquiries from plan takers were received regarding the technical specifications and drawings. As a result, three (3) addenda were issued to provide clarification on specific items.

Summary of Tenders

Three (3) bids were submitted prior to the tender closing deadline of 3:00 p.m. on Thursday, May 15, 2025. The tender results were publicly posted to the Sault Ste. Marie Bids & Tenders page following the tender closing. Following the tender opening, the bids were reviewed by City staff to ensure the submissions were in general compliance with the tender documents, including the tender deposit and bonding requirements.

The following are the results, excluding HST, as read at the opening:

	Contractor	Total Tender Price
1.	Avery Construction Ltd.	$9,186,754.95
1.	Pioneer Construction Inc.	$5,992,165.25
2.	Trimount Construction Group Inc.	$6,695,679.45

Following the tender opening, the submissions were forwarded via email to Kresin Engineering Corporation for detailed review.

Tender Review

The submissions were reviewed with respect to requirements set out in the Instructions to Tenderers and the Schedule of Prices. The following specific comments were noted from the review of the submissions:

1. The submissions were checked for mathematical errors. No errors were found.
2. The documents called for submissions of tenderers' experience, staff, and proposed sub-contractors. All bidders complied.
3. The tenderers were required to acknowledge receipt of Addenda. All bidders acknowledged receipt of the three (3) addenda issued.

Discussion

We note that the submissions received are in compliance with the requirements outlined in the tender documents. Based on the information provided and on Kresin Engineering's experience working with these contractors, we are satisfied that all three tenderers have proven capabilities with similar projects and are expected to be able to complete the proposed work within the required timeline.

With respect to the low tenderer, Pioneer Construction Inc., it is noted that they have successfully carried out numerous similar projects to the satisfaction of the City in recent years and senior staff have significant experience and proven capabilities.

Based on the costs for recently completed projects, the low tender price of $5,992,165.25 (excluding HST) is reasonable for the scope of work involved in the Sackville Road Extension. We note that the difference between low bid and the next highest is approximately 12% which indicates that the tender process was relatively competitive and the City has likely received a price reflective of current market conditions.

Recommendations

Based on our review of the tenders submitted we present the following recommendations for the City's consideration.

1. We recommend that the tender submitted by Pioneer Construction Inc. in the amount of $5,992,165.25 (excluding HST) be accepted for award.

Attached please find a draft Form of Agreement for your review.

We further recommend that the Tender Securities received from both Pioneer Construction Inc. and Trimount Construction Group Inc. be retained until a contract has been properly and fully executed.

Please call should you have any questions or require further elaboration / clarification regarding this Tender Report.

Thank you.

Yours very truly,
Kresin Engineering Corporation

Michael Kresin, P. Eng
Consulting Engineer

Joseph Rosso
Engineering Intern

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