



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

June 23, 2025

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: Playground Equipment for Wilcox Park

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### **Purpose**

The purpose of this report is to obtain Council approval to award the supply and installation of Playground Equipment for Wilcox Park as required by Community Development and Enterprise Services (CDES) and Public Works and Engineering Services (PWES).

### **Background**

The proposal was publicly advertised and notification provided to firms on the bidders list. Proposals were required to be submitted for consideration no later than 3 pm on May 28, 2025.

### **Analysis**

Proposals from three proponents were received prior to closing deadline:

- S.F. Scott Mfg. Co. Ltd. O/A Blue Imp. (Medicine Hat, AB)
- Park N Play Design Company Ltd. (Rockyview County, AB)
- Park N Water Ltd. (Mono, ON)

The proposals received have been reviewed and evaluated by a committee comprised of staff from CDES and PWES. It is the consensus of the evaluation committee that the proponent scoring the highest in the evaluation process is Park N Water Ltd.

### **Financial Implications**

The total purchase price for the supply and installation of the equipment including surfacing requirements, from Park N Water Ltd. is \$160,231, including non-rebatable HST.

During the 2025 Budget Deliberations, Council approved the allocation of \$180,000 for Parks Equipment.

This request can be accommodated within the approved funding allocation.

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**Strategic Plan / Policy Impact / Climate Impact**

This project aligns with the Corporate Strategic Plan in the Quality-of-Life focus area – investing in recreational infrastructure.

**Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated June 23, 2025 concerning the supply and installation of Playground Equipment for Wilcox Park be received, and that the proposal submitted by Park N Water Ltd. at the price of \$157,459.25 plus HST be approved.

Respectfully submitted,

Karen Marlow

Manager of Purchasing

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