

Schedule "A"

AMENDMENT AGREEMENT

This Amendment made as of June 23, 2025 between PepsiCo Beverages Canada, a business unit of PepsiCo Canada ULC ("PBC") and The Corporation of the City of Sault Ste Marie ("Customer").

WHEREAS PBC and Customer entered into a Beverage Sales Agreement effective August 1, 2022 to July 31, 2025 (the "Agreement");

AND WHEREAS PBC and Customer wish to amend the Agreement as set forth herein;

NOW THEREFORE PBC and Customer agree to amend the Agreement as follows:

1. **Term.** Pursuant to Section 1.1, the Customer wishes to exercise its right to extend the Term by two (2) Years from August 1, 2025 to July 31, 2027 on the same terms and conditions (the "Term Extension").
2. **Funding and Support.** During the Term Extension, Exhibit C shall be deleted and replaced with Exhibit C attached hereto.
3. All other terms and conditions of the Agreement will remain in full force and effect.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their respective duly authorized representatives.

**PepsiCo Beverages Canada, a business unit of
PepsiCo Canada ULC**

The Corporation of the City of Sault Ste Marie

Per: _____
Name:
Position:
I have authority to bind the corporation

Per: _____
Name:
Position:
I have authority to bind the corporation

Per: _____
Name:
Position:
I have authority to bind the corporation

EXHIBIT C

Funding and Support

Annual Exclusive Beverage Rights Fee – PBC will pay to the Customer an annual exclusive beverage rights fee of \$12,000.00 (the “**Exclusive Beverage Rights Fee**”) each Year during the Extended Term. The Exclusive Beverage Rights Fee shall be earned pro rata over the applicable Year in which it is paid and shall be paid within ninety (90) days of the first (1st) day of the applicable Year.

Managed Marketing Support Funds – PBC will allocate an annual marketing support fund in the amount of \$3,000.00 (the “**Marketing Support Funds**”) each Year during the Extended Term, which shall be used for such marketing programs as may be mutually agreed by PBC and the Customer with the objective of increasing Product sales in the Outlets. The Marketing Support Funds shall be managed by PBC on a declining basis each applicable Year. Proof of performance and invoice are required in order for PBC to remit any Marketing Support Funds to Customer. Any unspent portion of the Marketing Support Funds in any Year may not be carried over to a subsequent Year.