



The Corporation of the
City of Sault Ste. Marie

COUNCIL REPORT

July 14, 2025

TO: Mayor Matthew Shoemaker and Members of City Council
AUTHOR: Karen Marlow, Manager of Purchasing
DEPARTMENT: Corporate Services
RE: Factory Repair Snow Removal Equipment – PWT

Purpose

The purpose of this report is to obtain Council approval to proceed with certified factory repair on two City-owned Larue loader mounted snow blowers presently in use by Public Works and Engineering Services.

Background

This equipment is used by Public Works for City street snow removal. This past winter four street blowers in use handled approximately 2.5 million cu/metres of snow removal. These two blowers require extensive repair due to the winter experienced and, because of complexity, cannot be completed in house. The blowers have been sent to Larue for quotes on complete rebuilds performed at their factory.

Analysis

The repairs will include replacement within the engine compartment and of the conveyor, drum, chute, impeller, and other miscellaneous requirements found.

These units are the newest two in the fleet (2015 and 2018 models) and not scheduled for replacement for some time. These repairs will restore the units to like-new condition to ensure prolonged use. The quoted pricing for repair is about 25% of the purchase cost of a new unit.

J.A. Larue Inc. is the manufacturer of this equipment and specializes in rebuilding used snow removal equipment. This sole source request is in accordance with the Purchasing By-law 22.3 a), c) as there is an absence of competition for technical reasons and the service is supplied by manufacturer.

Financial Implications

J.A. Larue Inc. submitted pricing in the amount of \$151,904 including non-rebateable HST for the two units.

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This repair will be funded through Public Works operations Buildings and Equipment accounts as set in the 2025 budget. This request can be accommodated within this funding allocation.

Strategic Plan / Policy Impact / Climate Impact

This repair is an operational matter not articulated in the corporate Strategic Plan.

Recommendation

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated July 14, 2025 concerning the factory repair of two loader mounted snow blowers as required by Public Works and Engineering be received and that the work be awarded to J.A. Larue Inc. as sole source in the amount of \$149,277.06 plus HST.

Respectfully submitted,

Karen Marlow

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