



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

August 11, 2025

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: Snow Removal Services at Various Municipal Parking Lots

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### **Purpose**

The purpose of this report is to obtain Council approval to award Snow Removal Services at various municipal parking lots for the 2025/26 and 2026/27 seasons with the option to extend for up to three additional seasons upon mutual agreement as required by Arenas, Building Services, Parking, and Transit Divisions.

### **Background**

The tenders were publicly advertised and notification provided to all firms on the bidders list. Opening of the tenders took place after closing on July 17, 2025 within the e-bidding system.

### **Analysis**

Submissions from seven bidders were received prior to the closing deadline.

The tenders received have been thoroughly evaluated and reviewed by staff from CDES and Building Services. The low tendered prices, meeting specifications, has been indicated on the summary attached. Actual occurrence frequencies will depend on seasonal snowfall accumulations and service requirements for lots.

### **Financial Implications**

Funding for the snow removal services is included within the department's operating budgets and will continue in future budget years for the contract term.

### **Strategic Plan / Policy Impact / Climate Impact**

This is an operational matter not articulated in the Corporate Strategic Plan.

### **Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated August 11, 2025 concerning Snow Removal Services at various municipal parking lots be received and that the services as required by Arenas, Building Services, Parking, and Transit Divisions commencing winter of 2025/26 season for a period of up to five years by mutual agreement be awarded as follows:

Snow Removal Services at Various Municipal Parking Lots

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1890688 Ontario Inc. Property Masters

GFL Memorial Gardens Lot

6490182 Canada Inc. DYC Properties

Lots Downtown #1, #2, and Plaza; Northern Community Centre  
and Northern Transfer Point

Rainone Services

Civic Centre Lots

Steel Speed Civil Inc.

John Rhodes Community Centre

per occurrence pricing, plus HST.

Respectfully submitted,

Karen Marlow

Manager of Purchasing

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