



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

February 2, 2026

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: Purchase of Backhoe from Rental Services

---

### **Purpose**

The purpose of this report is to obtain Council approval for the purchase of one 2024 CAT 420 backhoe from a completed two-season rental commitment, as required by Public Works and Engineering Services – Parks Division.

### **Background**

In spring of 2024, Parks Division secured the 2024 CAT 420 backhoe for seasonal rental through the months May to September, over two-years 2024 and 2025. Public Works had identified this unit as a planned purchase in 2026 replacing aged equipment, whereby the capital request has been approved within 2026 deliberations.

### **Analysis**

This unit has proven reliable over the past two seasons and would carry a 2-year/4200hr remainder of the original 4-year/5000hr warranty. Public works staff confirms a purchase option is more beneficial to the City over the expected useful life of the asset both financially and operationally. Equipment availability and pricing in today's market of new equipment contributes to the decision to purchase this previous rented unit at this time.

This request is in accordance with Purchasing By-law section 22 3)d) the City has a rental contract and has elected to purchase where such purchase option is beneficial to the City.

### **Financial Implications**

A quotation of \$188,256 including the non-rebatable portion of HST for the purchase buy-out of the 2024 CAT 420 backhoe including remaining warranty has been submitted by Toromont Industries Ltd.

This request can be accommodated with the approved 2026 capital funding allocation for Public Works capital equipment.

### **Strategic Plan / Policy Impact / Climate Impact**

This is an operational matter not articulated in the Corporate Strategic Plan.

Purchase of Backhoe from Rental Services

February 2, 2026

Page 2.

**Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated February 2, 2026 concerning backhoe equipment purchase as required by Parks Division be received and that the purchase from Toromont Industries Ltd. in the amount of \$185,000 plus HST be approved.

Respectfully submitted,

Karen Marlow

Manager of Purchasing

705.759.5298

[k.marlow@cityssm.on.ca](mailto:k.marlow@cityssm.on.ca)