



The Corporation of the
City of Sault Ste. Marie

COUNCIL REPORT

March 23, 2026

TO: Mayor Matthew Shoemaker and Members of City Council
AUTHOR: Karen Marlow, Manager of Purchasing
DEPARTMENT: Corporate Services
RE: Tender for Selected Granular Materials – Public Works

Purpose

The purpose of this report is to obtain Council approval for the supply of selected granular materials as required by Public Works and Engineering Services for the 2026 and 2027 seasons.

Background

The tenders were publicly advertised and notification provided to all firms on the bidders list. Opening of the tenders took place after closing, on March 4, 2026 within the e-bidding system.

Analysis

The tenders received have been thoroughly evaluated and reviewed by the Superintendent, and Director of Public Works, taking into consideration pit locations; job requirement locations; and prices. The tendered pricing has been indicated on the summary attached.

It has been determined that issuing a Standing Order to each firm and using the different pit locations with reference to the job site location, along with the lowest tendered price, will best suit the construction needs of Public Works.

Financial Implications

Funding for the purchase of various selected granular materials as required, will be drawn from various construction accounts.

During the 2026 Budget deliberations, Council approved funding in the amount of \$131,800 for selected granular materials.

Strategic Plan / Policy Impact / Climate Impact

This is an operational matter not articulated in the Corporate Strategic Plan.

Recommendation

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated March 23, 2026 concerning Selected Granular Materials as required by Public Works be received

Tender for Selected Granular Materials – Public Works

March 23, 2026

Page 2.

and that the tender for the supply of selected granular materials for the 2026 and 2027 seasons be awarded to Pioneer Construction Inc. and Possamai Construction & Aggregates on an as required basis and by lowest cost rating per job.

Respectfully submitted,

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