



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

March 23, 2026

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: New Tires and Tire Repair Services – Various Departments

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### **Purpose**

The purpose of this report is to obtain Council approval to award the supply of new tires and tire repair services for a term of one year commencing March 31, 2026 with the option to extend for two additional one-year terms by mutual agreement, as required by Public Works and Engineering Services Fleet Division, Community Development and Enterprise Services (CDES) Transit Division, and Fire Services Division.

### **Background**

The proposal was publicly advertised and notification provided to firms on the bidders list. Proposals were required to be submitted for consideration no later than 3 p.m. on January 23, 2026.

### **Analysis**

Proposals from two proponents were submitted prior to closing deadline.

- Kal Tire Ltd., Vernon, BC
- Fountain Tire Ltd., Sault Ste. Marie, ON

The proposals received have been evaluated by a committee comprised of city staff from Public Works Fleet Division, CDES Transit Division and Fire Services Division. It is the consensus of the Evaluation Committee that the proponent scoring the highest in the evaluation process is Fountain Tire Ltd.

### **Financial Implications**

The cost to provide these services varies based on the required volumes of product and repair services. Fountain Tire Ltd. has provided firm pricing fees year one on current product listing and repair needs.

Funding for the purchase of tires and tire repair services as required will be drawn from the Inventory and Maintenance Operations account for all departments.

### **Strategic Plan / Policy Impact / Climate Impact**

This is an operational matter not articulated in the Corporate Strategic Plan.

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**Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated March 23, 2026 concerning new tires and tire services as required by Public Works and Engineering Services Fleet Division, Community Development and Enterprise Services Transit Division, and Fire Services Division be received and that the services be awarded to Fountain Tire Ltd., at rates quoted for the one-year period commencing March 31, 2026 with the option to extend for two additional one-year terms by mutual agreement.

Respectfully submitted,

Karen Marlow

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