



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

March 23, 2026

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: Tenders for Equipment Purchase – Public Works

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### **Purpose**

The purpose of this report is to obtain Council approval for the supply and delivery of various pieces of equipment as required by Public Works.

### **Background**

The tenders were publicly advertised and notification provided to all firms on the bidders list. Opening of the tenders took place after closing on February 25, 2026 within the e-bidding system.

### **Analysis**

The tenders received have been thoroughly evaluated and reviewed by the Manager Building, Fleet and Skilled Trades – Public Works and the low tendered prices, meeting specifications, have been indicated on their respective summaries attached.

### **Financial Implications**

The total purchase price for this equipment replacement \$739,372 including non-rebatable HST.

During the 2026 Budget deliberations, Council approved the allocation of \$2,707,296 for Public Works capital equipment, which includes the purchase of these listed equipment requirements.

The purchase amount can be accommodated within this funding allocation.

### **Strategic Plan / Policy Impact / Climate Impact**

This is an operational matter not articulated in the Corporate Strategic Plan.

### **Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated March 23, 2026 concerning equipment purchases as required by Public Works be received and that the tenders for the supply and delivery of various pieces of equipment, awarded at the low bid price meeting specifications as follows:

Tenders for Equipment Purchase – Public Works and Parks

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One Tandem Axle Street Plow	TMS Truck Centre	\$364,270.51
One Tandem Axle Street Sander	TMS Truck Centre	\$362,313.26

for a total amount of \$726,583.77 plus HST.

Respectfully submitted,

Karen Marlow

Manager of Purchasing

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