



Planners | Surveyors | Biologists | Engineers

March 9, 2026  
241206

**The Corporation of the City of Sault Ste. Marie**  
99 Foster Drive  
Sault Ste. Marie, ON  
P6A 5N1

**Attn: City of Sault Ste. Marie Mayor and Members of Council**  
c/o Maggie McAuley, P.Eng. Municipal Services and Design Engineer

Re: Contract 2026-1E – East Street Reconstruction  
Tender Report

Mayor and Members of Council:

Provided herein is our Tender Evaluation Report with recommendations pertaining to the tenders received for Capital Project 2026-1E, East Street Reconstruction.

### **Project Description**

The work generally consists of the reconstruction of East Street from Bay Street to Wellington Street, including a realignment of the East Street and Albert Street Intersection. The scope of work includes the replacement of the sanitary sewers, storm sewers, water main and appurtenances. Surface restoration including landscaping features, cycle paths, curb and gutter, sidewalks, brick pavers and asphalt pavement are also included.

### **Tendering of the Works**

The call for tenders was advertised with the Sault Ste. Marie Construction Association, the City of Sault Ste. Marie website and the Bids and Tenders website. Copies of the Contract Documents were available through the Bids and Tenders website.

Three (3) Addenda were issued during the tender period. Tenders closed on March 4, 2026, at 3:00 pm and were opened by representatives of The City of Sault Ste. Marie at approximately 3:15 pm on the same day. Results were posted on the City website and Bidding Website on the same day.

### **Tender Prices**

Four (4) tenders were received for the works. The tender prices as read at the tender opening, were as follows:

Contractor	Total Tender Price	Total Tender Price	Rank
	Excluding HST	Including HST	
1531161 Ontario Inc. (Boyer Construction)	\$6,995,901.52	\$7,905,368.71	1
Trimount Construction Group Inc.	\$9,289,872.39	\$10,497,555.80	3
Pioneer Construction Inc.	\$9,499,783.90	\$10,734,755.80	2
Avery Construction Limited	\$11,022,013.94	\$12,454,875.75	4

The tenders were checked for arithmetic accuracy. One inputting error was found in the Pioneer Construction bid. Item 411 had an A or B Option. Only one was to be filled in. Pioneer Filled in both. When corrected to be in line with the other bidders, the result was Pioneer Construction Inc. being the second-ranked bidder.

The tender prices after correction of the input error were as follows:

Contractor	Total Tender Price	Total Tender Price	Rank
	Excluding HST	Including HST	
1531161 Ontario Inc. (Boyer Construction)	\$6,995,901.52	\$7,905,368.71	1
Pioneer Construction Inc.	\$9,112,183.90	\$10,296,767.80	2
Trimount Construction Group Inc.	\$9,289,872.39	\$10,497,555.80	3
Avery Construction Limited	\$11,022,013.94	\$12,454,875.75	4

All the tenders were submitted with the appropriate Tender Security in the amount of 10% of the respective tenders, Agreements to Bond and other required documentation. The Tender Securities were retained by the City for safekeeping. The submitted tenders all included a Contingency Allowance in the amount of \$250,000.00.

## Tender Evaluation

### Pricing Evaluation

TULLOCH completed a pretender budget estimate immediately prior to issuing the call for tenders of \$7,176,527.00 excluding HST (\$8,109,457.51 including HST).

The submitted low bid was \$180,625.48 (excluding HST) lower than our estimate, and in the opinion of TULLOCH, the submitted low price is reasonable.

### **Completion Dates**

The contract documents require that all work be completed by November 30th, 2026.

### **TULLOCH's Experience with the Low Bidder**

TULLOCH Engineering is very familiar with 1531161 Ontario Inc. (Boyer Construction) and has worked with them on numerous projects. Their submitted past experience meets our expectations and we are of the opinion 1531161 Ontario Inc. (Boyer Construction) has the experience, manpower and equipment necessary to successfully complete the project.

### **Tender Validity**

The tender contract documents stipulated that the tenders be held open for acceptance for a period of 60 days following the closing date.

### **Recommendation**

TULLOCH recommends that the Corporation of the City of Sault Ste. Marie award the tender to 1531161 Ontario Inc. (Boyer Construction) for a Total Tender Price of \$6,995,901.52 excluding HST (\$7,905,368.71 including HST).

### **Tender Security**

We recommend that the tender security of 1531161 Ontario Inc. (Boyer Construction) and Pioneer Construction, the two low bidders, be retained until such time as a contract has been executed between The City of Sault Ste. Marie and 1531161 Ontario Inc. (Boyer Construction).

### **Conclusion**

Enclosed with this report, please find a completed Agreement for your use at Council. Contract documents for execution are being finalized and will be forwarded to 1531161 Ontario Inc. (Boyer Construction) once the official award of contract has been determined.

The above is respectfully submitted. If you have any questions, please do not hesitate to contact the undersigned.

Yours truly,



**Dan Bertolo,**  
**Civil Engineering Technologist**  
**TULLOCH**

Encl.