



The Corporation of the  
City of Sault Ste. Marie

## COUNCIL REPORT

March 17, 2025

TO: Mayor Matthew Shoemaker and Members of City Council  
AUTHOR: Karen Marlow, Manager of Purchasing  
DEPARTMENT: Corporate Services  
RE: Tenders for Equipment Purchase – Public Works and Landfill

---

### **Purpose**

The purpose of this report is to obtain Council approval for the supply and delivery of various pieces of equipment as required by Public Works and Landfill Divisions.

### **Background**

Tenders were publicly advertised and notification provided to all firms on the bidders list. Opening of the tenders took place after closing on February 19, 2025 within the e-bidding system.

### **Analysis**

The tenders received have been thoroughly evaluated and reviewed by the Manager of Equipment and Building Maintenance – Public Works and the low tendered prices, meeting specifications, have been indicated on their respective summaries attached.

### **Financial Implications**

The total purchase price for this equipment replacement \$2,608,070 including non-rebatable HST.

During 2025 Budget deliberations, Council approved the allocation of \$2,543,000 for Public Works capital equipment and \$1,960,000 for Landfill Division equipment from Landfill Reserve Funds, which includes the purchase of these listed equipment requirements.

The purchase amount can be accommodated within these funding allocations.

### **Strategic Plan / Policy Impact / Climate Impact**

This is an operational matter not articulated in the Corporate Strategic Plan.

### **Recommendation**

It is therefore recommended that Council take the following action:

Resolved that the report of the Manager of Purchasing dated March 17, 2025 concerning equipment purchases as required by Public Works and Landfill be

Tenders for Equipment Purchase – Public Works and Landfill

March 17, 2025

Page 2.

received and that the tenders for the supply and delivery of various pieces of equipment, awarded at the low bid price meeting specifications be awarded as follows:

*Public Works Units:*

Two 66,000 GVW Tandem Plow	TMS Truck Centre	\$737,360
One Three Wheeled Broom Sweeper with Conveyor Belt	FST Canada Inc.	\$413,574
One Articulating Wheeled Loader	Brandt Tractor Ltd.	\$630,866.94

*Landfill Unit:*

One Waste Handler Crawler Tractor	Brandt Tractor Ltd	\$781,160.81
-----------------------------------	--------------------	--------------

for a total amount of \$2,562,961.75, plus HST.

Respectfully submitted,

Karen Marlow  
Manager of Purchasing  
705.759.5298  
[k.marlow@cityssm.on.ca](mailto:k.marlow@cityssm.on.ca)